



PARTNER SALES REWARDS PROGRAM

Sell More. Earn Points. Get Rewarded`

August 2026

Registration Period

Sep-Dec 2026

ProgramPeriod

4 Regions

Regional Competition

Activities and Points

How approved sales, lead-generation, and education activities build each participant's score.

BUILD YOUR SCORE

Closed Orders and Point Values

Participants earn points for approved activities completed during the official program period. Closed business earns the highest number of points.

All activities require validation. Points are added only after the activity is submitted through the iAlmas portal and approved by iAlmas.

Closed Orders

Category	Activity	Unit	Points	Validation Criteria
Closed Order	Small Closed Order Less than \$15,000	Per approved order	1,000	Accepted by iAlmas, associated with the participant, and recorded as closed during the program period.
Closed Order	Small Closed Order Less than \$15,000	Per approved order	1,000	Accepted by iAlmas, associated with the participant, and recorded as closed during the program period.

Order values exclude taxes, refunds, cancelled items, and unsupported third-party charges.

LEAD GENERATION AND EDUCATION

Additional Point-Earning Activities

This full-width continuation page gives detailed tables more room and keeps the type comfortably readable.

Lead Generation

Category	Activity	Unit	Points	Validation Criteria
Lead Generation	Approved Customer Quotation	Per quotation	500	Submitted to a qualified end customer and linked to at least one approved one-to-one customer meeting.
Lead Generation	Approved Customer Meeting	Per quotation	300	Must satisfy the approved-meeting requirements and be validated by iAlmas.

LEAD GENERATION AND EDUCATION

Product Education

Category	Activity	Unit	Points	Validation Criteria
Education	Training Attendance	Per session	100	The participant must attend the approved product-training session.
Education	Product-Training Quiz	Per session	200	The participant must correctly answer at least 5 of 10 quiz questions.
Education	Maximum Training Points	Per session	300	The participant must satisfy both attendance and quiz requirements.

Approved meetings: The customer must have a relevant requirement, the participant and an iAlmas representative must attend, and complete details must be submitted through the iAlmas portal.

Program Rules

Participant, activity-submission, validation, and program administration requirements.

PROGRAM REQUIREMENTS

Rules Organized by Topic

Grouping the rules makes them easier to scan while preserving the complete program requirements.

Participant Eligibility

Points are awarded to individual participants.
Participants must be registered and employed by an eligible partner.
Only activities completed during the official program period qualify.

Submission and Validation

All activities must be submitted through Odoo.
Points are awarded only after iAlmas approval.
Supporting documentation may be requested.
Point totals may be corrected when errors are identified.

Duplicate and Invalid Activities

The same activity may not be submitted by multiple participants without approval.
Repeated meetings with the same contact do not automatically qualify.
Duplicate, incomplete, cancelled, fraudulent, or unverifiable submissions do not earn points.

Program Administration

Cancelled or refunded orders may result in points being removed.
Multiple approved activities may earn points when each meets its criteria.
iAlmas retains final authority over eligibility, validation, points, assignments, and selection.

Complete rules. The full numbered rules remain the governing source. This grouped presentation improves readability without changing their meaning.

Prize Eligibility

The minimum activity, submission, and validation requirements for prize consideration.

QUALIFICATION REQUIREMENTS

Complete Every Requirement to Qualify

Participants must complete all minimum requirements during the program period. Only approved activities will count.

24

Approved Customer Meetings

One-to-one meetings with qualified end customers.

5

Approved Customer Quotations

Quotations linked to qualified opportunities.

\$2K

Minimum Pipeline

Combined approved quotation pipeline.

Additional Requirements

Submission

Submit all required activity and supporting details through the iAlmas portal.

Complete submissions before the program deadline.

Compliance

Comply with participant eligibility and activity-validation rules.

Remain employed by an eligible partner throughout the program.

Qualification and winning are separate. Meeting the minimum requirements makes a participant eligible for prize consideration. Final validated points determine the winner.

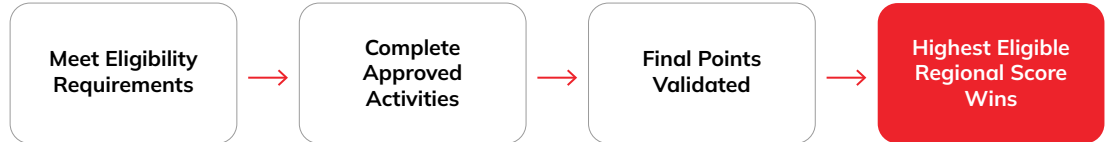
Winner Selection

How eligible participants are ranked and how ties are resolved.

FINAL SELECTION

How Regional Winners Are Determined

One winner is selected from each region based on final validated point totals and completion of all eligibility requirements.



Final verification: All winners remain subject to final participant-eligibility and activity verification by iAlmas.